



## J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 33

CTC
Market Report
• Strong demand .
• Assams maintaining quality continued to meet with good enquiry and sold readily. Remainder irregularly easier and followed decline in quality.
• Cachars seen sold readily around last levels.

Buying Analysis
• Hindustan Unilever: Active . TCPL : Operated .
• Western India : Good support on liquoring teas.
• Exporters : Some enquiry on bolder brokens and fannings. Other Internal & Local : Operated.

Orthodox
Market Report
• Strong demand .
• Selected few tippy teas on offer sold readily. Whole Leaf grades sold at firm to occasionally dearer rates, particularly bolder Whole Leaf. Larger Brokens firm and at times appreciated.
• Smaller Brokens irregular around last. Leafy Fannings witnessed better demand and sold at firm to dearer rates. Cleaner secondaries witnessed good demand.

Buying Analysis
• Middle East : Active..
• CIS: Active.
• HUL: Selective .

DUST
Market Report
• Strong demand
• PD barely steady. Dust grades fully firm.
• Secondaries sold at irregular levels.

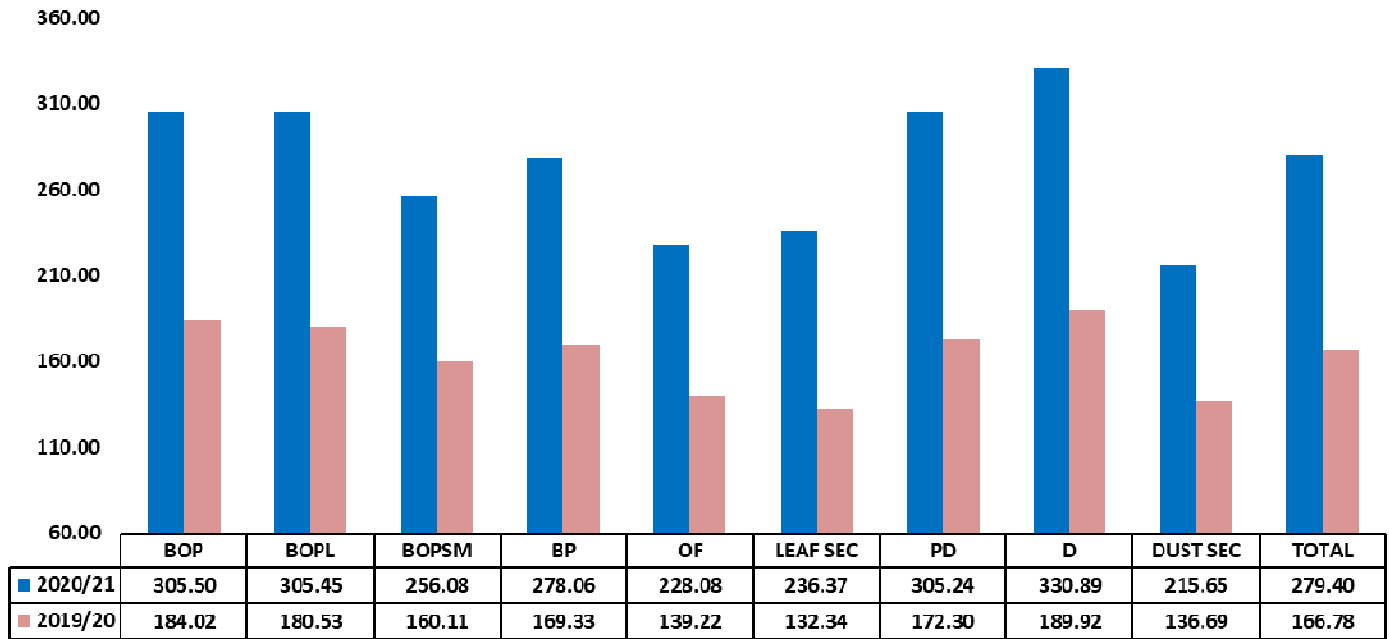
Buying Analysis
• Major Blenders : Active
• Western India : Good Support
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Darjeeling
Market Report
• Good demand.
• Well made Whole Leaf grades readily absorbed. Brokens and Fannings sold in line with quality. Remainder witnessed outlots.
TCPL : Operated. Exporters : Active. Local and Other Internal : Good Support.

AUCTION AVERAGES									
	2020/21			2019/20			UPTO SALE 33		
	SALE 33	SALE 32	+/-	SALE 33	SALE 32	+/-	2020/21	2019/20	2018/19
CTC LEAF	310.70	309.56	1.14	174.25	181.13	-6.88	275.11	165.28	162.89
DUST	321.12	321.62	-0.50	182.42	188.46	-6.04	289.76	170.35	177.71
TOTAL	314.23	313.59	0.65	176.72	183.59	-6.86	279.40	166.78	167.61
ORTHODOX	292.30	290.09	2.21	228.79	236.84	-8.05	299.74	250.10	219.47
DARJEELING	431.35	305.76	125.59	345.58	386.46	-40.88	422.55	390.19	533.08
ALL TEAS	308.73	307.07	1.66	193.24	199.96	-6.72	288.81	193.19	182.55

KOLKATA AUCTION AVERAGES							
SALE	29	30	31	32	33	34	
CTC LEAF	2020/21	280.77	284.65	293.53	309.56	310.70	
	2019/20	179.40	177.17	181.52	181.13	174.25	170.96
DUST	2020/21	297.77	302.06	311.88	321.62	321.12	
	2019/20	179.61	181.32	183.53	188.46	182.42	183.94
TOTAL	2020/21	286.06	290.02	299.14	313.59	314.23	
	2019/20	179.47	178.43	182.14	183.59	176.72	174.81
ORTHODOX	2020/21	317.65	298.66	279.14	290.09	292.30	
	2019/20	248.57	244.48	236.81	236.84	228.79	231.05
DARJEELING	2020/21	367.93	542.12	459.56	305.76	431.35	
	2019/20	402.75	366.00	397.47	386.46	345.58	310.23

### Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 33



### KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 33

GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	303912.8	381.59	741365.8	309.54	FBOP	1405683.4	312.05	2097053.6	268.00	GBOP1/FBOP1	458832.0	189.67	832298.5	139.82
TGFOP	862191.6	350.78	1410941.3	288.87	GFBOP	365690.4	313.14	1095272.2	267.85	BOPF/GOF/FOF	627813.8	250.91	1195578.7	198.40
GFOP	493640.3	299.47	918754.1	273.09	GBOP	680542.3	305.38	1391980.6	254.84					
FOP	399725.2	248.37	845269.0	207.38	BPS	214729.9	285.81	358094.4	243.25					

### OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	13,21,117	11,57,167	318.18	12%	11,22,408	10,50,648	318.33	6%	91,45,094	81,57,149	279.71	11%
FANNINGS	4,40,172	3,38,137	302.34	23%	4,01,277	3,40,977	302.60	15%	29,81,181	24,26,340	273.65	19%
LEAF SEC.	1,39,391	1,25,759	264.31	10%	1,42,505	1,36,297	259.38	4%	9,53,012	8,79,026	236.37	8%
<b>LEAF TOTAL</b>	<b>19,00,679.4</b>	<b>16,21,064.0</b>	<b>310.70</b>	<b>15%</b>	<b>16,66,190.2</b>	<b>15,27,922.6</b>	<b>309.56</b>	<b>8%</b>	<b>1,30,79,286.8</b>	<b>1,14,62,514.2</b>	<b>275.11</b>	<b>12%</b>
DUST	7,08,231	5,97,235	353.38	16%	6,53,825	5,90,248	343.16	10%	40,65,750	33,79,713	319.96	17%
DUST SEC.	2,91,086	2,35,081	239.16	19%	2,27,793	1,75,299	249.09	23%	18,20,637	13,76,660	215.65	24%
<b>DUST TOTAL</b>	<b>9,99,317.1</b>	<b>8,32,316.3</b>	<b>321.12</b>	<b>17%</b>	<b>8,81,617.2</b>	<b>7,65,547.0</b>	<b>321.62</b>	<b>13%</b>	<b>58,86,387.1</b>	<b>47,56,372.2</b>	<b>289.76</b>	<b>19%</b>
<b>TOTAL</b>	<b>28,99,996.5</b>	<b>24,53,380.3</b>	<b>314.23</b>	<b>15%</b>	<b>25,47,807.4</b>	<b>22,93,469.6</b>	<b>313.59</b>	<b>10%</b>	<b>1,89,65,673.9</b>	<b>1,62,18,886.3</b>	<b>279.40</b>	<b>14%</b>

### OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	4,80,228	4,12,404	314.00	14%	4,12,052	3,58,236	314.34	13%	35,89,314	30,57,948	325.62	15%
BROKENS	5,64,890	4,79,699	295.92	15%	4,44,928	3,76,224	297.81	15%	40,46,998	33,81,225	305.58	16%
FANNINGS	1,30,067	96,488	238.58	26%	1,09,980	82,389	232.07	25%	9,06,487	7,16,547	246.69	21%
SECONDARY	64,887	57,955	197.40	11%	68,582	59,892	176.27	13%	6,35,638	5,64,824	191.95	11%
<b>ORTH. TOTAL</b>	<b>12,40,071.1</b>	<b>10,46,545.2</b>	<b>292.30</b>	<b>16%</b>	<b>10,35,541.7</b>	<b>8,76,740.9</b>	<b>290.09</b>	<b>15%</b>	<b>91,78,437.4</b>	<b>77,20,544.4</b>	<b>299.74</b>	<b>16%</b>

### OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	29,985	15,144	616.89	49%	49,912	17,488	605.29	65%	4,17,615	2,24,380	670.67	46%
BROKENS	12,900	7,076	267.08	45%	23,830	16,791	166.81	30%	2,34,018	1,56,257	247.56	33%
FANNINGS	14,555	7,857	221.68	46%	28,674	17,926	143.71	37%	2,54,550	1,28,433	201.94	50%
<b>DARJ. TOTAL</b>	<b>57,439.4</b>	<b>30,077.0</b>	<b>431.35</b>	<b>48%</b>	<b>1,02,416.5</b>	<b>52,205.4</b>	<b>305.76</b>	<b>49%</b>	<b>9,06,183.0</b>	<b>5,09,070.2</b>	<b>422.55</b>	<b>44%</b>

OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1900679.4	1621064.0	310.70	15%	1666190.2	1527922.6	309.56	8%	13079286.8	11462514.2	275.11	12%
2019-20	2230763.9	1708200.8	174.25	23%	2664509.8	1993291.2	181.13	25%	36178675.9	26028317.8	165.28	28%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	999317.1	832316.3	321.12	17%	881617.2	765547.0	321.62	13%	5886387.1	4756372.2	289.76	19%
2019-20	966950.0	740694.0	182.42	23%	1214662.4	1004037.4	188.46	17%	14989403.0	10907109.6	170.35	27%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1240071.1	1046545.2	292.30	16%	1035541.7	876740.9	290.09	15%	9178437.4	7720544.4	299.74	16%
2019-20	1131526.1	930934.7	228.79	18%	1341371.8	1027491.3	236.84	23%	16424245.3	13812857.2	250.10	16%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	57439.4	30077.0	431.35	48%	102416.5	52205.4	305.76	49%	906183.0	509070.2	422.55	44%
2019-20	91409.2	48279.8	345.58	47%	102693.1	59923.7	386.46	42%	1552356.3	961902.9	390.19	38%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	4197507.0	3530002.5	308.73	16%	3685765.6	3222415.9	307.07	13%	29050294.3	24448500.9	288.81	16%
2019-20	4420649.2	3428109.3	193.24	22%	5323237.1	4084743.6	199.96	23%	69144680.5	51710187.5	193.19	25%

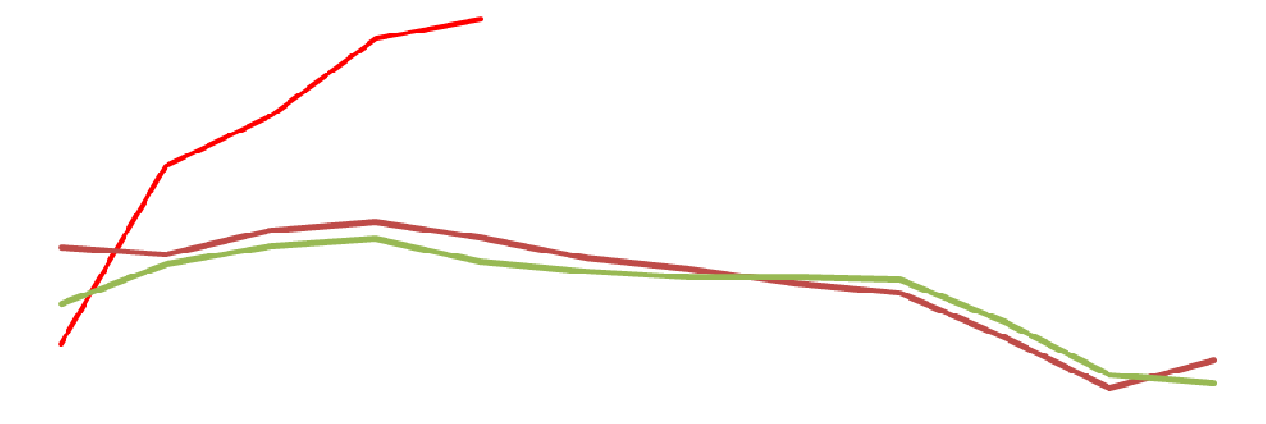
PRICE RANGE	CTC LEAF					DUST				
% OF TEAS SOLD	2020/21		UP TO SALE 33			2020/21		UP TO SALE 33		
	SALE 33	SALE 32	2020/21	2019/20	2018/19	SALE 33	SALE 32	2020/21	2019/20	2018/19
BELOW 160	0.01	0.11	3.74	52.74	51.68	3.93	1.60	7.24	45.82	34.41
BETWEEN 160.00-179.99	0.00	0.04	5.79	9.70	15.02	3.88	0.87	3.31	14.11	13.13
BETWEEN 180.00-199.99	0.14	0.12	6.61	9.69	12.07	1.64	1.71	3.96	8.44	15.80
BETWEEN 200.00-219.99	0.46	0.26	9.06	9.74	9.19	2.72	4.35	6.02	9.76	17.33
BETWEEN 220.00-139.99	19.30	17.22	13.24	7.76	5.28	4.75	5.13	8.02	12.28	14.79
BETWEEN 240.00-259.99	9.56	10.75	8.19	4.38	2.87	4.56	7.16	7.15	7.48	3.13
BETWEEN 260.00-279.99	9.08	12.02	9.46	2.31	1.38	6.49	8.78	8.43	1.45	0.93
ABOVE 280	61.45	59.47	43.91	3.69	2.50	72.03	70.42	55.86	0.66	0.48

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
% OF TEAS SOLD	2020/21		UP TO SALE 33			% OF TEAS SOLD	2020/21		UP TO SALE 33
	SALE 33	SALE 32	2020/21	2019/20	2018/19		SALE 33	SALE 32	2020/21
BELOW 200	4.52	7.14	7.34	16.40	26.40	BELOW 300.00	39.96	62.97	41.88
BETWEEN 200.00-219.99	3.47	3.15	2.69	7.31	24.90	BETWEEN 301.00-400.99	7.81	3.67	9.29
BETWEEN 220.00-239.99	7.11	5.29	5.25	10.30	21.98	BETWEEN 401.00-500.99	7.21	3.99	9.38
BETWEEN 240.00-259.99	8.72	8.67	7.41	15.14	12.46	BETWEEN 501.00-600.99	7.10	7.66	7.59
BETWEEN 260.00-279.99	9.95	8.25	8.30	19.51	7.82	BETWEEN 601.00-700.99	27.62	15.43	18.35
ABOVE 280	66.24	67.50	69.01	31.34	6.43	ABOVE 701.00	10.30	6.28	13.51

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2020					LAST YEAR-2019					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
34	85028	57000	3277	30078	175383	95813	51364	3985	35734	186896	-10785	5636	-708	-5656	-11513
35	80484	42958	3190	30177	156809	88807	59610	3645	34142	186204	-8323	-16652	-455	-3965	-29395
TOTAL	165512	99958	6467	60255	332192	184620	110974	7630	69876	373100	-19108	-11016	-1163	-9621	-40908

### Kolkata Monthly Price Movement All Teas

320.00  
310.00  
300.00  
290.00  
280.00  
270.00  
260.00  
250.00  
240.00  
230.00  
220.00  
210.00  
200.00  
190.00  
180.00  
170.00  
160.00  
150.00  
140.00  
130.00  
120.00  
110.00  
100.00  
90.00



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2020	135.40	229.93	256.90	298.01	307.96							
2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	138.46	111.75	126.52
2018	156.43	177.98	187.56	191.03	178.80	173.63	170.75	170.58	169.27	146.87	119.00	114.22

### CTTA BUYING (ALL TEAS) FOR THE SALE 33

	CTC LEAF			DUST				TOTAL			
	Sale 33										
OFFER	19,00,527.0			Kgs	9,31,090.1		Kgs	28,31,617.1		Kgs	
SOLD	16,21,064.0			Kgs	7,82,365.9		Kgs	24,03,429.9		Kgs	
SOLD %	85%			SOLD %	84%		SOLD %	85%			
ZONE	Kgs	AVG	%		Kgs	AVG	%		Kgs	AVG	%
W.India	3,61,481.8	331.26	22%	HUL	3,31,716.8	364.73	42%	HUL	6,65,861.2	343.75	28%
HUL	3,34,144.4	322.93	21%	TGBL	1,66,660.2	308.24	21%	TGBL	4,87,615.6	281.48	20%
TGBL	3,20,955.4	267.58	20%	S.India	1,36,754.1	352.68	17%	W.India	4,28,669.0	325.69	18%
WI.Pack	1,91,075.4	371.08	12%	W.India	67,187.2	295.74	9%	WI.Pack	1,92,334.4	369.80	8%
Local	1,24,094.8	276.02	8%	N.India	44,195.0	196.34	6%	S.India	1,85,488.9	357.75	8%
Exports	83,119.6	323.12	5%	Packeteers	14,935.8	305.96	2%	Local	1,30,890.8	270.84	5%
Packeteers	61,885.8	236.48	4%	Exports	11,237.8	246.72	1%	N.India	1,04,332.8	229.45	4%
N.India	60,137.8	253.79	4%	Local	6,796.0	176.14	1%	Exports	94,357.4	314.02	4%
S.India	48,734.8	371.97	3%	Others	1,624.0	336.32	0%	Packeteers	76,821.6	249.99	3%
Others	17,157.6	304.64	1%	WI.Pack	1,259.0	174.91	0%	Others	18,781.6	307.38	1%
NI.Pack	16,457.6	248.50	1%					NI.Pack	16,457.6	248.50	1%
C.India	1,819.0	427.34	0%					C.India	1,819.0	427.34	0%
TOTAL	16,21,064.0	310.70		TOTAL	7,82,365.9	330.33		TOTAL	24,03,429.9	317.09	

	ORTHODOX			DARJEELING			
	Sale 33						
OFFER	13,08,411.8			Kgs	57,439.4		Kgs
SOLD	10,97,045.9			Kgs	30,148.4		Kgs
SOLD %	84%			SOLD %	52%		
ZONE	Kgs	AVG	%		Kgs	AVG	%
Middle East	3,83,958.1	276.14	35%	Exports	11,895.0	449.69	39%
Local	2,42,106.8	294.38	22%	Local	6,318.4	328.79	21%
Other Exports	1,58,925.9	291.50	14%	TGBL	4,177.8	499.99	14%
Others	1,49,718.9	305.12	14%	Others	3,247.6	611.10	11%
HUL	37,773.9	309.27	3%	Other Exports	2,292.4	308.61	8%
N.India	36,612.2	239.62	3%	N.India	1,032.2	122.24	3%
Exports	34,667.8	277.05	3%	Domestic	543.6	615.25	2%
Domestic	32,701.7	294.91	3%	S.India	336.2	472.12	1%
W.India	13,569.7	336.63	1%	W.India	228.8	617.91	1%
TGBL	4,452.2	176.97	0%	C.India	76.4	750.00	0%
CIS	2,021.6	230.51	0.2%				
Packeteers	433.2	183.00	0.0%				
CONTINENT	103.9	741.00	0.0%				
TOTAL	10,97,045.9	287.12		TOTAL	30,148.4	432.05	

## ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 33

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
MOKRUNG	114708.2	426.72	138614.4	281.00
HOOKHMOL	75406.6	424.35	165082.6	286.99
HALMARI	138835.1	422.85	232324.0	320.28
GATOONGA	205927.0	410.99	280218.8	269.35
DOOMUR DULLUNG	144404.7	405.39	109970.2	311.71
HAJUA	115678.4	385.57	45892.0	281.19
NAMROOP	127256.7	379.75	155354.6	205.27
DUFLATING	95301.7	377.21	213196.8	286.12
KOTALGOORIE	65707.5	376.39	58256.3	255.97
SALKATHONI	171361.8	375.35	237126.3	225.62
BEHUBOR	36758.4	366.19	0.0	0.00
KHOOMTAIE 'A'	52990.3	365.19	67215.5	223.92
MAJULI	189568.8	362.66	242295.6	220.84
HAROOCHARAI	49585.9	362.07	97404.2	245.33
SUNTOK	44167.2	361.26	41634.6	215.89
DEHA	76747.6	360.74	121379.0	245.82
TEOK	92012.3	360.51	153677.6	209.10
LIGRIPOOKRIE	114549.0	360.32	0.0	0.00
MOHOKUTIE	69099.9	356.84	18542.8	278.97
BANAMALIE	38601.5	356.78	86531.9	264.66
GELAKEY	28715.7	356.03	49058.1	253.43
BORJAN	140454.7	355.84	202614.4	244.88
SHYAMGURI	312299.8	354.53	257376.0	219.69
KAMARBUND	52268.8	354.07	44988.9	240.42
GONESHBARI CLONAL	34978.7	353.27	70421.7	221.17

\* Above 25,000 Kgs.

N.B:- Guwahati data upto sale 32 2020

**DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 33**

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
KARTICK	130662.1	307.80	131341.1	237.67
GULMA	301300.2	307.52	385245.3	230.11
GHATIA ROYAL	104268.3	301.39	194631.5	234.54
BARADIGHI	269472.2	300.50	272575.8	230.11
PAHARGOOMIAH	257264.0	294.25	398970.5	234.19
ANANDAPURROYAL	78875.0	290.80	71182.0	211.77
DALGAON	315570.4	290.66	331470.5	217.36
NANGDALA	152287.3	288.64	143446.6	210.47
DIANA (RAMBARI)	91734.6	287.90	141053.6	219.78
NEW DOOARS	169591.7	282.74	446700.5	184.20
RYDAK	270648.0	282.59	334764.8	209.13
JITI	317286.0	282.53	467281.4	198.30
HOPE	274873.1	282.38	175236.8	206.18
CHULSA	157799.9	282.32	101827.9	193.59
KUMARGRAM	253450.0	280.37	346701.3	198.85
DANGUAJHAR	224060.0	277.68	378149.8	198.21
CHALOUNI	162516.5	276.98	239220.6	189.37
NOWERA NUDDY	128539.0	275.48	187375.7	193.30
KARBALLA	104728.2	274.25	271395.5	186.45
AIBHEEL	357508.8	274.16	528323.6	194.29
FULBARIHIGROWN	133189.9	274.10	36318.6	181.69
ARYAMAN SPECIAL	44300.0	273.69	102407.6	175.55
BINAGURI	429489.4	270.83	583376.9	204.52
TELEPARA ROYAL	152043.4	270.65	171940.6	174.58
MATRI GOLD	163339.8	269.45	231829.2	196.29

*\* Above 25,000 Kgs.***N.B:- Siliguri data upto sale 32 2020**